

## **Report to Committee of the Whole**

**Date:** 3/10/2025  
**From:** Chad Kean, Manager of Public Works  
**Re:** Award Calcium Chloride Tender

### **RECOMMENDATION**

THAT the Committee of the Whole receive for information the report to Award the Calcium Chloride Tender;

AND THAT the Committee directs staff to bring the final request to award the Calcium Chloride Tender to Da Lee Dust Control at a cost of \$0.388/L, at an anticipated volume of 160,000L, for an anticipated total cost of \$62,080 (excluding HST), to the March 24<sup>th</sup> Regular Council Meeting.

### **BACKGROUND**

The Village of Merrickville-Wolford awards the application of 160,000L of calcium chloride / dust suppressant annually to a qualified contractor for the gravel road network. Ideally the application of calcium chloride / dust suppressant would occur in June, however the application is weather dependent.

### **ANALYSIS**

Historically, Merrickville-Wolford does not divide dust suppressant tenders into areas for price optimization. This is a reflection of the distance suppliers need to travel to the Municipality, whereas there is no minimum incentive for price reductions.

Based on the extent of the Municipality gravel road network, there are several roads that require dust suppression. Traditionally the Township utilizes 8 loads of 20,000L per load, equating to 160,000L of dust suppressant for the gravel road network.

The Municipality released a tender on January 24, 2025 on Biddingo and the Village's website. The tender closed on February 14, with one bid submission received.

This tender is one (1) year, whereas further tenders for Calcium Chloride will consider additional annual extensions and will be presented to Council accordingly.

### **BUDGET/LEGAL IMPLICATIONS**

Note that the 2025 budgeted amount is \$60,000.00.  
This equates to a budgeted Public Works Operating Line Item increase of \$2,080.00.

Staff recommend that the additional funds of \$2,080 be drawn from reserves.

## CONCLUSION

### **Option 1 – Award the Tender to Da Lee - Recommended**

Staff recommends that Council direct staff to award the tender to Da Lee for the submitted cost of \$0.388/L. With an anticipated amount of 160,000L, the final cost would be \$62,080.00.

### **Option 2 – Retender – Not Recommended**

Council may choose to have staff retender for more bidders with competition. This option provides no guarantee that further bidders will submit costs. This option may also affect the application date of the dust suppressant in June.

## OTHERS CONSULTED

Kirsten Rahm, Treasurer

## ATTACHMENTS

N/A

Submitted by:

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Chad Kean, Manager of Public Works

Approved by:

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Darlene Plumley, CAO